



中国农业银行

AGRICULTURAL BANK OF CHINA

法兰克福分行

FRANKFURT BRANCH

As one of the major integrated financial service providers in China, the Agricultural Bank of China is committed to building an international first-class commercial banking group with featured operations, efficient and convenient services, diversified functions, as well as demonstrated value-creation capability. ABC has been included in the list of Global Systemically Important Banks since 2014.

Since its foundation in November 2013, Agricultural Bank of China Frankfurt Branch takes full advantage of ABC's global financial services platform to provide financial services to both Chinese enterprises and local clients in Continental Europe

We are looking for a

Senior Client Relationship Manager (m/f/d) Multinational Corporates

Your tasks:

- Marketing of large multinational corporates and institutional investors
- Development of tailor-made solutions for loans / guarantees, trade finance, treasury and cash management
- Analyzing the credit worthiness and financial strength of the customer, prepare rating and credit application
- Carry out on-boarding of new customers
- Assist in internal reporting and statistics.

Your profile:

- Master degree in banking, finance or related majors
- At least 5+ years' experience in a related Corporate Banking position
- Know-how in Corporate Banking, Trade Finance, Capital Markets, Treasury and/or Cash Management
- Ability to work independently
- Teamwork and resilience
- Persuasive communication skills
- Very precise and organized working style. Strong ability to work under pressure.
- Multilingual: fluent in German and English, Chinese is a plus.

Are you interested in joining an international and significant Bank in the financial world, where you will realize your full potential and prepare yourself for the coming great challenges? Then we look forward to your application with the possible start date.

Entry Date: As soon as possible

Your contact person:

Agricultural Bank of China Frankfurt Branch

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Dear applicants you can find our data protection guidelines under this link:

http://www.de.abchina.com/en/job_opportunity/201311/W020200618814280068080.pdf